# Liquidity and Investment in General Equilibrium

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SED, Cartagena

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### Liquidity and Investment

Liquidity is important for asset pricing

- Price an exogenous dividend stream, a Lucas tree
- E.g., Amihud Mendelson Pedersen (2005)

### Liquidity is important for household behavior

- Usually in partial equilibrium and/or firms not affected by trading frictions
- ► E.g., Kaplan Violante 2014, HANK

### This paper:

- How do trading frictions affect firms' investment and the aggregate economy?
  - Why might they matter? Affect owners' discount factor

# Liquidity and Investment in General Equilibrium

#### Model

- Aiyagari production economy with liquid and illiquid assets in general equilibrium
- Firms take into account that ownership shares trade in frictional asset markets

#### Results

- 1. Theory: The problem of the firm is time inconsistent
  - ► The discount factor of firms is as if firms have quasi-hyperbolic discounting
  - Result from frictions in financial markets
  - Present-bias is the empirically relevant case
- 2. Quantitative: Trading frictions and aggregate distortions
  - ▶ With commitment: Capital does not change with trading frictions
  - ▶ Without commitment: Lower capital with larger trading frictions
- 3. Data: Rationalize facts on the cross-section of liquidity and investment



Aiyagari production economy with liquid and illiquid assets

#### Households

- Idiosyncratic labor risk h
- Incomplete markets:
  - ▶ Liquid bond *b*, borrowing limit  $b \ge \underline{b}$
  - ▶ Illiquid stock  $\theta$ , transaction costs  $\mathcal{T}$

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#### **Firms**

- lacksquare DRS technology  $y = \left(h^{\gamma} k^{1-\gamma}\right)^{\psi}$
- ► Capital accumulation  $k_{t+1} = i_t + (1 \delta)k_t$  ← firms solve a dynamic problem

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- ightharpoonup Owners: Households, with illiquid stock shares  $\vec{\theta}$

### Stationary Equilibrium

Interest rate r, stock price q, and wage w such that markets clear:

$$\mathbb{E}[b] = 0$$
  $\mathbb{E}[\theta] = 1$   $\mathbb{E}[h] = H$ 

### Household Problem

$$V(\theta, b, h) = \max_{c, b', \Delta^{+}, \Delta^{-}} u(c) + \beta \mathbb{E} \left[ V \left( \theta', b', h' \right) \right]$$

subject to

$$c+b'+q\Delta^{+}\leq wh+b(1+r)+d\theta+q\left(\Delta^{-}-\mathcal{T}\left(\Delta^{-}\right)\right)$$
 
$$\theta'=\theta+\Delta^{+}-\Delta^{-}$$
 
$$\Delta^{-}\leq\theta\leftarrow\text{ short-selling constraint}$$
 
$$b'\geq\underline{b}\leftarrow\text{ borrowing constraint}$$
 
$$\mathcal{T}\left(\Delta^{-}\right)=\frac{\phi}{2}\left(\Delta^{-}\right)^{2}\leftarrow\text{ Transaction costs for sellers (e.g., Heaton Lucas 96)}$$
 
$$\Delta^{+},\Delta^{-}>0$$

### Owners Valuation

Let  $\tilde{q}(\theta, b, h)$  be owners's valuation in units of the consumption good

$$\tilde{q}(\theta, b, h) = \frac{V_{\theta}(\theta, b, h)}{u'(c)}$$

where  $V_{\theta}$  is the marginal valuation of stocks.

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where  $V_{\theta}$  is the marginal valuation of stocks.

Owners valuation is

$$\tilde{q}(\theta, b, h) = d + (1 - \phi \Delta^{-}(\theta, b, h)) q$$

- ▶ Buyers,  $\Delta^- = 0$ : agree the value of the firm is  $\tilde{q}(\theta, b, h) = d + q$
- $\triangleright$  Sellers: Heterogeneous valuations, depend on marginal transaction cost  $\phi\Delta^-$
- ightarrow Disagreement among owners on the valuation of the firm

# Firm's Objective

<u>Assumption 1:</u> Firm maximizes owners' valuation weighted by ownership shares.

$$\int_{\theta,b,h} \theta \underbrace{\left[d + (1 - \phi \Delta^{-}(\theta,b,h))q\right]}_{\text{owners' valuation}} d\Gamma(\theta,b,h)$$

In spirit of Grossman Hart 1979 (paper also considers Dreze 1974 and DeMarzo 1993).

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In spirit of Grossman Hart 1979 (paper also considers Dreze 1974 and DeMarzo 1993).

Define  $\bar{\Phi}$  as the weighted average marginal transaction cost

$$ar{\Phi} \equiv \phi \int_{\theta,b,h} \theta \Delta^-(\theta,b,h) d\Gamma(\theta,b,h)$$

The firm maximizes

$$d+\left(1-ar{\Phi}
ight)q$$

# The Frictionless Case $\phi = 0$

- ightharpoonup The firm's objective is to maximize d+q
- lacksquare The price is equal to  $q=\sum_{t=0}^{\infty}\left(rac{1}{1+r}
  ight)^td_t$
- Standard time-consistent problem
- Maximize the NPV of dividends, discounted at the risk-free rate
- ightharpoonup Three-period model  $\implies$  analytical characterization of time inconsistency

# **Euler Equation**

$$(1 - \phi \Delta_t^-) q_t = E_t \left[ \beta \frac{u'(c_{t+1})}{u'(c_t)} \right] (d_{t+1} + (1 - \Phi_t) q_{t+1}) + \eta_t$$

where  $\eta_t$  is the Lagrange multiplier on  $\Delta^- \leq \theta$  and

$$\Phi_{t} \equiv \mathbb{E}_{t} \left[ \phi \Delta_{t+1}^{-} \right] + \phi \frac{\mathsf{cov}_{t} \left( u'(c_{t+1}), \Delta_{t+1}^{-} \right)}{\mathbb{E}_{t} \left[ u'(c_{t+1}) \right]}$$

### Φ captures liquidity frictions:

- 1. Expected marginal transaction costs:  $\phi\Delta_{t+1}^- o$ lower asset prices
- 2. Positive covariance if sell in bad times  $\rightarrow$  further depress asset prices

## **Buyers**

- Focus on unconstrained buyers:  $\Delta_t^- = 0$ ,  $\Delta_t^+ > 0$ ,  $b_{t+1} > \underline{b}$
- ▶ Bonds' Euler equation:  $E_t \left[ \beta \frac{u'(c_{t+1})}{u'(c_t)} \right] = \frac{1}{1+r_t}$

# Buyers

- Focus on unconstrained buyers:  $\Delta_t^- = 0$ ,  $\Delta_t^+ > 0$ ,  $b_{t+1} > \underline{b}$
- **>** Bonds' Euler equation:  $E_t \left[ \beta \frac{u'(c_{t+1})}{u'(c_t)} \right] = \frac{1}{1+r_t}$
- Asset price:

$$q_t = rac{d_{t+1} + \left(1 - \Phi\right)q_{t+1}}{1 + r}$$

- Liquidity premium
  - ▶ Define the yield of the stock as  $1 + r^{\theta} \equiv \frac{d_{t+1} + q_{t+1}}{q_t}$
  - ► The liquidity premium is  $r^{\theta} r = \Phi$

**Assumption 2:** The firm takes  $\bar{\Phi}$  and  $\Phi$  as given.

## Firm's Problem

$$V^F(k_t) = \max_{\{k_{t+s}\}_{s\geq 1}} d_t + (1-\bar{\Phi})q_t$$

subject to

$$q_t = \frac{d_{t+1} + (1 - \Phi) q_{t+1}}{1 + r}$$

where 
$$d_t = F(k_t, k_{t+1}) = zk_t^{\alpha} + (1 - \delta)k_t - k_{t+1}$$

Quasi-hyperbolic Discounting and Time Consistency

# Quasi-Hyperbolic Discounting

The firm's problem is

$$V^{F}(k_{t}) = \max_{\{k_{t+s}\}_{s \geq 1}} F(k_{t}, k_{t+1}) + \frac{\tilde{\beta}}{\tilde{\beta}} \sum_{s=1}^{\infty} \tilde{\delta}^{s} F(k_{t+s}, k_{t+s+1})$$

where

$$\tilde{\delta} = \frac{1 - \Phi}{1 + r}$$
  $\tilde{\beta} = \frac{1 - \bar{\Phi}}{1 - \Phi}$ 

- $\blacktriangleright$  Quasi-hyperbolic discounting iff  $\Phi \neq \bar{\Phi}$
- lacktriangle Present bias  $(\tilde{eta} < 1)$  iff  $\bar{\Phi} > \Phi$

# Direction and Magnitude of Bias Depends on $\Phi$ vs $\overline{\Phi}$

**Proposition:** The difference  $\Phi - \bar{\Phi}$  is equal to persistence and risk premium effects:

$$\Phi - \bar{\Phi} = \underbrace{\phi\left(\tilde{\mathbb{E}}\left[\mathbb{E}_{t}\left[\Delta_{t+1}^{-}\right] \middle\| \text{ buyer}\right] - \tilde{\mathbb{E}}\left[\mathbb{E}_{t}\left[\Delta_{t+1}^{-}\right]\right]\right)}_{\text{persistence effect}} + \underbrace{\phi\tilde{\mathbb{E}}\left[\begin{array}{c} \operatorname{cov}_{t}\left(u'\left(c_{t+1}\right), \Delta_{t+1}^{-}\right) \\ \mathbb{E}_{t}\left[u'\left(c_{t+1}\right)\right] \\ \text{risk premium} \end{array}\right]}_{\text{persistence effect}}$$

 $\tilde{\mathbb{E}}$  is the cross-sectional expectation, weighted by stock shares heta'

No transaction costs: If  $\phi=0$  then  $\Phi=\bar{\Phi}=0$ , so  $\tilde{\beta}=1$ , time consistent problem.

### Intuition: Persistence and Risk Premium Effects

#### Persistence effect:

$$\tilde{\mathbb{E}}\left[\left.\mathbb{E}_{t}\left[\Delta_{t+1}^{-}\right]\right\|\operatorname{buyer}\right]-\tilde{\mathbb{E}}\left[\mathbb{E}_{t}\left[\Delta_{t+1}^{-}\right]\right]$$

- Difference on transaction costs for buyers and owners
- lacktriangle Expected transaction costs are smaller for buyers than owners ightarrow negative term

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#### Risk premium:

$$ilde{\mathbb{E}}\left[\left. egin{array}{c} \mathsf{cov}_t\left(u'\left(c_{t+1}
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ight) \\ \mathbb{E}_t\left[u'\left(c_{t+1}
ight)
ight] \end{array} 
ight]$$
 buyer $ight]$ 

- If sell in bad times  $\rightarrow$  positive covariance
- lackbrack Quantitatively the persistence effect dominates,  $ar{\Phi}>\Phi$ , so  $ilde{eta}<1$
- ► The problem is time inconsistent and the firm has present bias

Solution With and Without Commitment

# Solution With and Without Commitment

#### With commitment

$$\max_{\{k_{t+s}\}_{s\geq 1}} F(k_t, k_{t+1}) + \tilde{\beta} \sum_{s=1}^{\infty} \tilde{\delta}^s F(k_{t+s}, k_{t+s+1})$$

Steady state capital is

$$k^{\mathsf{C}} = \left(rac{\left(1-\gamma
ight)\psi ilde{\delta}}{1- ilde{\delta}\left(1-\delta
ight)}H^{\gamma\psi}
ight)^{rac{1}{1-\left(1-\gamma
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ight)\psi}}$$

#### Without commitment

Markov Perfect Equilibrium

$$\max_{k'} F(k, k') + \frac{\tilde{\beta}\tilde{\delta}W(k')}{\tilde{\delta}W(k')}$$
 $W(k') = F(k', g(k')) + \tilde{\delta}W(g(k'))$ 

$$k^{N} = \left(\frac{\left(1 - \gamma\right)\psi\tilde{\beta}\tilde{\delta}}{1 - \tilde{\beta}\tilde{\delta}\left(1 - \delta\right)}H^{\gamma\psi}\right)^{\frac{1}{1 - \left(1 - \gamma\right)\psi}}$$

# Incomplete Markets, Transaction Costs, and Commitment

- 1. Complete Markets
  - $\beta(1+r) = 1, \text{ firms discount at rate } \frac{1}{1+r} = \beta$
- 2. Aiyagari 94: Incomplete markets without transactions costs
  - $\tilde{eta}=1$  , no problems of commitment
  - Firms discount at rate  $\frac{1}{1+r}$
  - Precautionary savings:  $\dot{\beta}(1+r) < 1$ , more capital than in complete markets

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  - Firms discount at rate  $\tilde{\delta} = \frac{1-\Phi}{1+\epsilon}$
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    ightharpoonup$  more discounting, less capital than in Aiyagari 94
- 4. Transactions costs, without commitment
  - Firms discount at rate  $\tilde{\beta}\tilde{\delta}$ , present bias  $\tilde{\beta} < 1$
  - Less capital than with commitment:  $k^n < k^c$

<u>Caveat:</u> For 3. and 4., in GE, r and  $\Phi$  also change  $\rightarrow$  quantitative evaluation

Quantitative Evaluation

### Calibration

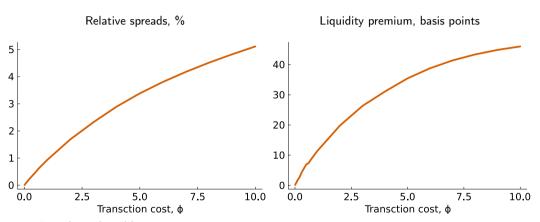
### Three sets of parameters:

- 1. Standard or from the literature
- 2. Income process: assume conservative values, do robustness exercises
- 3. Transaction costs: look at the data, consider different values of  $\phi \triangleright data$

Parameter	Value	Source
Discount factor $\beta$	0.95	Standard
Risk aversion $\sigma$	2.00	Standard
Depreciation $\delta$	0.05	Standard
Production weight on labor $\gamma$	0.80	Gavazza et al. (2018)
Returns to scale $\psi$	0.95	Gavazza et al. (2018)
Borrowing limit <u>b</u>	1.00	Kaplan et al. (2018)
Labor persistence $ ho_h$	0.50	Conservative, robustness exercises
Labor st dev $\sigma_h$	0.03	Conservative, robustness exercises
Transaction cost $\phi$	4.00	Data

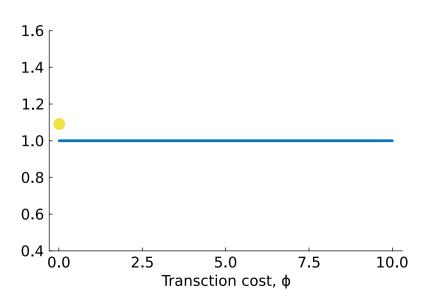
 $<sup>\</sup>triangleright$  Non-targeted moments

### Calibration of transaction costs



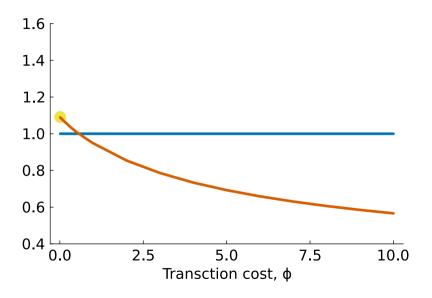
- ▶ Benchmark calibration:  $\phi = 4.0$
- ▶ Relative spread of 2.8%, consistent with data
- ▶ Liquidity premium of 31 basis points

# Capital, relative to complete markets



- Complete markets
- Aiyagari 94

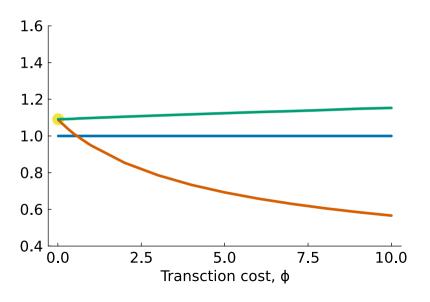
# Capital, relative to complete markets



- Complete markets
- Aiyagari 94
- No commitment

Trading frictions  $\rightarrow$  lower capital

# Capital, relative to complete markets



- Complete markets
- Aiyagari 94
- No commitment
- Commitment

If firms can commit, capital about constant

# Transmission of Trading Frictions to Investment Depends on Commitment

#### With commitment

- ightharpoonup Trading frictions depress asset prices ightharpoonup lower level of capital
- lacktriangle Higher precautionary motive for saving ightarrow larger level of capital
- Quantitatively similar, capital does not change significantly

### Transmission of Trading Frictions to Investment Depends on Commitment

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#### Without commitment

Present bias: strong force towards more discounting and lower capital

- Corporate Bonds
- ► Liquidity & Investment in the Cross-Section
- Demand of Liquidity: Increase idiosyncartic Volatility
- Liquidity & Investment over the Business Cycle
- Supply of Liquidity & Government Bonds
- Short-termism

### Conclusions

- Aiyagari production economy, with liquid and illiquid assets in general equilibrium
- ► The problem of the firm is time inconsistent
  - Result from frictions in financial markets
  - The discount factor of firms is as if they have quasi-hyperbolic discounting

Aggregate distortions due to trading frictions depend on commitment

Rationalize empirical regularities on liquidity and investment

# Appendix

### Related Literature

- ▶ Incomplete markets & firm insurance: Diamond (1967), Dreze (1974), Grossman Hart (1979), Aiyagari Gertler (1991), Heaton Lucas (1996), Magill Quinzii (1996), Espino Kozlowski Sanchez (2018)
  New: Trading frictions and/or GE
- Illiquid assets & macro: Kaplan Violante (2014), Cui Radde (2019), Jeenas Lagos (2020)
   New: Dynamic firm's problem with liquidity frictions
- Hyperbolic discounting: Krusell Smith (2003), Azzimonti (2011), Amador (2012), Cao Werning (2018)
   New: Hyperbolic discounting as a result
- ► Short-termism: Graham Harvey Rajgopal (2005), Terry (2022) New: Don't need additional constraints

Time Inconsistency in a Three-Period Model

### Three-Period Model

Simplified model to show the time-consistency problem

▶ Three periods:  $t \in \{0, 1, 2\}$ 

No income risk, two type of households with income  $\{H, L, H\}$  and  $\{L, H, L\}$ 

No bonds

# Three-period Model: Euler Equations & Firm's Value Euler equations:

$$egin{split} \left(1-\phi\Delta_0^{j-}
ight)q_0 &= etarac{u'\left(c_1^j
ight)}{u'\left(c_0^j
ight)}d_1 + etarac{u'\left(c_1^j
ight)}{u'\left(c_0^j
ight)}\left(1-\phi\Delta_1^{j-}
ight)q_1 \ \left(1-\phi\Delta_1^{j-}
ight)q_1 &= etarac{u'\left(c_2^j
ight)}{u'\left(c_1^j
ight)}d_2 \end{split}$$

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ight)}{u'\left(c_1^j
ight)}d_2 \end{aligned}$$

Firm's value:

$$egin{aligned} \sum_{j \in \left\{I,h
ight\}} rac{ heta_0^j}{2} \left[d_0 + (1-\phi\Delta_0^{j-})q_0
ight] \ \sum_j rac{ heta_0^j}{2} \left[d_0 + eta rac{u'\left(c_1^j
ight)}{u'\left(c_0^j
ight)}d_1 + eta^2 rac{u'\left(c_2^j
ight)}{u'\left(c_0^j
ight)}d_2
ight] \end{aligned}$$

# Time Consistency in the Three-Period Model

### Problem in period 0

$$\max_{k_{1},k_{2}\geq0}\sum_{j}\frac{\theta_{0}^{j}}{2}\left[d_{0}+\beta\frac{u'\left(c_{1}^{j}\right)}{u'\left(c_{0}^{j}\right)}d_{1}+\beta^{2}\frac{u'\left(c_{2}^{j}\right)}{u'\left(c_{0}^{j}\right)}d_{2}\right] \qquad \max_{k_{2}\geq0}\sum_{j}\frac{\theta_{1}^{j}}{2}\left[d_{1}+\beta\frac{u'\left(c_{2}^{j}\right)}{u'\left(c_{1}^{j}\right)}d_{2}\right]$$

### Problem in period 1

$$\max_{k_2 \geq 0} \sum_j \frac{\theta_1^j}{2} \left[ d_1 + \beta \frac{u'\left(c_2^j\right)}{u'\left(c_1^j\right)} d_2 \right]$$

## Time Consistency in the Three-Period Model

### Problem in period 0

$$\max_{k_1,k_2 \geq 0} \sum_j \frac{\theta_0^j}{2} \left[ d_0 + \beta \frac{u'\left(c_1^j\right)}{u'\left(c_0^j\right)} d_1 + \beta^2 \frac{u'\left(c_2^j\right)}{u'\left(c_0^j\right)} d_2 \right] \qquad \max_{k_2 \geq 0} \sum_j \frac{\theta_1^j}{2} \left[ d_1 + \beta \frac{u'\left(c_2^j\right)}{u'\left(c_1^j\right)} d_2 \right]$$

### Problem in period 1

$$\max_{k_2 \geq 0} \sum_{j} \frac{\theta_1^j}{2} \left[ d_1 + \beta \frac{ \frac{\textit{u}'\left(c_2^j\right)}{\textit{u}'\left(c_1^j\right)} d_2 \right]$$

The problem is time consistent iff the discounting between period 1 and 2 coincides

$$\frac{\sum_{j} \frac{\theta_{0}^{j}}{2} \beta^{2} \frac{u'(c_{2}^{j})}{u'(c_{0}^{j})}}{\sum_{j} \frac{\theta_{0}^{j}}{2} \beta \frac{u'(c_{1}^{j})}{u'(c_{0}^{j})}} = \sum_{j} \frac{\theta_{1}^{j}}{2} \beta \frac{u'(c_{2}^{j})}{u'(c_{1}^{j})}$$

The Euler equation implies equalization of marginal rates of substitution across agents:

$$\frac{q_t}{d_{t+1} + q_{t+1}} = \beta \frac{u'\left(c_{t+1}^j\right)}{u'\left(c_t^j\right)}$$

Hence

$$\frac{\sum_{j} \frac{\theta'_{0}}{2} \beta^{2} \frac{u'(c'_{2})}{u'(c'_{0})}}{\sum_{j} \frac{\theta'_{0}}{2} \beta \frac{u'(c'_{1})}{u'(c'_{0})}} =$$

$$t = 0 \text{ discount between } t = 1 \text{ and } t = 2$$

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Hence

$$\frac{\sum_{j} \frac{\theta_0^j}{2} \beta^2 \frac{u'(c_2^j)}{u'(c_0^j)}}{\sum_{j} \frac{\theta_0^j}{2} \beta \frac{u'(c_1^j)}{u'(c_0^j)}} = \underbrace{\frac{q_0}{d_1 + q_1} \frac{q_1}{d_2 + q_2}}_{\text{use Euler equation}}$$

$$t = 0 \text{ discount between}$$

$$t = 1 \text{ and } t = 2$$

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Hence

$$\frac{\sum_{j} \frac{\theta_0^j}{2} \beta^2 \frac{u'(c_2^j)}{u'(c_0^j)}}{\sum_{j} \frac{\theta_0^j}{2} \beta \frac{u'(c_1^j)}{u'(c_0^j)}} = \underbrace{\frac{q_0}{\frac{d_1+q_1}{d_2+q_2}} \frac{q_1}{d_2+q_2}}_{\text{use Euler equation}} = \frac{q_1}{d_2+q_2} = t = \underbrace{\frac{q_0}{\frac{d_1+q_1}{d_1+q_1}}}_{\text{use Euler equation}} = \frac{q_1}{d_2+q_2} = \underbrace{\frac{q_0}{\frac{d_1+q_1}{d_1+q_1}}}_{\text{use Euler equation}} = \underbrace{\frac{q_0}{d_1+q_1}}_{\text{use Euler equation}} = \underbrace{\frac{q_0}{\frac{d_1+q_1}{d_1+q_1}}}_{\text{use Euler equation}}$$

The Euler equation implies equalization of marginal rates of substitution across agents:

$$\frac{q_t}{d_{t+1} + q_{t+1}} = \beta \frac{u'\left(c_{t+1}^j\right)}{u'\left(c_t^j\right)}$$

Hence

$$\frac{\sum_{j} \frac{\theta_0^j}{2} \beta^2 \frac{u'(c_2^j)}{u'(c_0^j)}}{\sum_{j} \frac{\theta_0^j}{2} \beta \frac{u'(c_1^j)}{u'(c_0^j)}} = \underbrace{\frac{q_0}{d_1 + q_1} \frac{q_1}{d_2 + q_2}}_{\text{use Euler equation}} = \frac{q_1}{d_2 + q_2} = \underbrace{\sum_{j} \frac{\theta_1^j}{2} \beta \frac{u'(c_2^j)}{u'(c_1^j)}}_{t = 1 \text{ discount between } t = 1 \text{ and } t = 2}$$

▶ The problem is time consistent when  $\phi = 0!$ 

# Three-periods Model With Trading Frictions, $\phi>0$

#### With transaction costs:

$$\frac{\sum_{j} \frac{\theta_{0}^{j}}{2} \beta^{2} \frac{u'(c_{2}^{j})}{u'(c_{0}^{j})}}{\sum_{j} \frac{\theta_{0}^{j}}{2} \beta \frac{u'(c_{1}^{j})}{u'(c_{0}^{j})}} \neq \sum_{j} \frac{\theta_{1}^{j}}{2} \beta \frac{u'(c_{2}^{j})}{u'(c_{1}^{j})}$$

- ▶ The intertemporal marginal rates of substitution are **not** equalized across agents
- The problem is time inconsistent
- ▶ Back

### Firm: Static labor choice

Static labor choice

$$\max_{l} \left( I^{\gamma} k^{1-\gamma} \right)^{\psi} - w I$$

with labor demand  $I = \psi \gamma \frac{y}{w}$ 

- In equilibrium  $w = \psi \gamma k^{(1-\gamma)\psi}$
- Dividends are

$$d_t = F(k_t, k_{t+1}) = zk_t^{\alpha} + (1 - \delta)k_t - k_{t+1}$$

where 
$$z=(1-\gamma\psi)\left(\frac{\gamma\psi}{w}\right)^{\frac{\gamma\psi}{1-\gamma\psi}}$$
 and  $\alpha=\frac{(1-\gamma)\psi}{1-\gamma\psi}$ 

▷ back

### Government Bonds

- Introduce government bonds
- Lump-sum taxes to pay for the debt services
- Bonds market clearing

$$\int b'(\theta,b,h)d\Gamma(\theta,b,h)=B^{g}$$

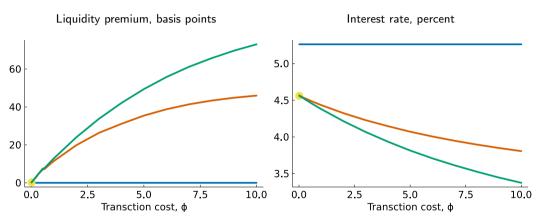
ightharpoonup As  $B^g$  increases: more liquid assets

### Public vs Private Firms

- Asker et al. (2015) finds that public firms invest substantially less than private firms.
- We add private firms to the benchmark equilibrium. Private firms are owned by only one household and are not traded in financial markets.
- The investment decisions of private firms are independent of  $\phi$ , while investment in public firms decreases with the transaction cost.
- For most values of  $\phi$  private firms invest more than public firms, consistent with the empirical evidence.

#### ▶ Back

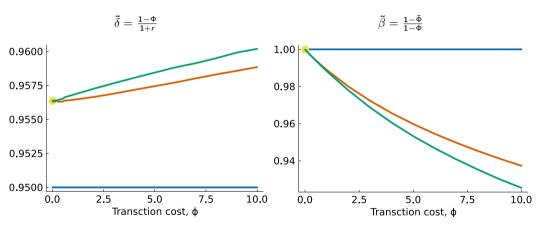
# Commitment: Constant discounting



- lacktriangle Higher  $\phi o$  bonds better than stocks o higher liquidity premium & lower r
- Capital with commitment about constant, recall  $\tilde{\delta} = \frac{1-\Phi}{1+r}$

▶ Back

# Lack of commitment: Quasi-Hyperbolic Discounting with Present Bias



 $\triangleright$  Back

### Data: Relative Spreads

▶ Daily data on ordinary shares traded in NYSE (CRSP). Relative spreads:

$$RS_{i,t} = \frac{A_{i,t} - B_{i,t}}{0.5(A_{i,t} + B_{i,t})}$$

2000Q1 to 2022Q1 (average of daily data), 3k firms, 124k firm-quarter obs

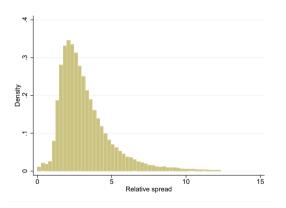
Relative Spreads, %								
	Mean	St. dev.	p10	p50	p90			
2000Q1-2022Q1	3.37	2.35	1.54	2.79	5.72	_		
2000Q1-2006Q1	3.23	2.28	1.57	2.77	5.23			
2010Q1-2019Q4	2.93	1.71	1.47	2.52	4.8			

# Data: Relative Spreads, Weighted by Market Capitalization

Relative Spreads, %								
	Mean	St. dev.	p10	p50	p90			
2000Q1-2022Q1	2.31	1.26	1.24	1.98	3.78			
2000Q1-2006Q1	2.64	1.27	1.39	2.35	4.23			
2010Q1-2019Q4	1.88	8.0	1.15	1.69	2.84			

▶ Back

# Relative Spreads



⊳ Back

## Non targeted moments

	Model	Data
Var log consumption / var log income	0.2	0.3
Mean illiquid assets to GDP	3.7	2.9
Mean liquid assets $(b > 0)$ to GDP	0.2	0.6
Share with $b < 0$	0.5	0.2

Consumption and income data from Krueger and Perri (2006). Asset data from SCF 2004 (see Kaplan et al., 2018).

Consistent with non-targeted moments despite being an stylized model without many quantitative add-ons.

▶ Back

# Generalized Weights

$$\int_{\theta,b,h} w(\theta,b,h) \left[ d_t + (1-\phi\Delta_t^-(\theta,b,h))q_t \right] d\Gamma_t(\theta,b,h)$$

- Current shareholder weighting (Grossman Hart 1979) is given by  $w(\theta, b, h) = \theta$
- Future shareholder weighting (Dreze 1974)) is given by  $w(\theta, b, h) = \Theta_{t+1}(\theta, b, h)$
- For the median owner (DeMarzo 1993) consider the median m satisfying

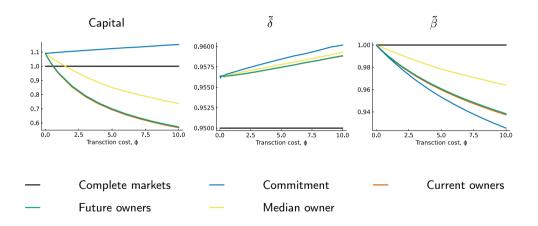
$$\sum_{b} \int_{\theta} \int_{b} 1_{\{\Delta_{t}^{-}(\theta,b,h)\leq m\}} \theta d\Gamma_{t}(\theta,b,h) = \frac{1}{2}$$

and let

$$w(\theta, b, h) = \begin{cases} k \text{ if } \Delta_t^-(\theta, b, h) = m \\ 0 \text{ otherwise} \end{cases}$$

where k > 0 is chosen so that weights integrate to one.

# Generalized Weights



## Corporate Bonds

Firms can borrow at interest rate  $1 + r^{cb} = \frac{1+r}{1-\tilde{\phi}}$  up to a limit

- If  $\tilde{\phi} < \Phi$  the firm always borrows to the limit independently of its commitment.
- If  $\Phi < \tilde{\phi} < \overline{\Phi}$  only the firm without commitment borrows up to the limit.

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### Implications:

- ▶ Can alter financing but not investment and the time-inconsistency problem.
- Firms borrow even if bonds are more illiquid than stocks due to present bias.
- ▶ Rationalize corporate debt that does not rely on the tax advantage of debt.

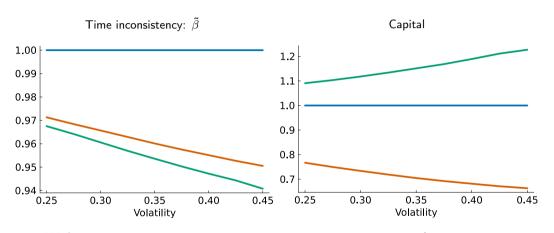
### Liquidity & Investment in the Cross-Section

- ▶ Data: Liquid firms invest more than illiquid ones in the cross-section of US public firms (Amihud and Levi, 2022).
- Model: extension with two type of firms, liquid and illiquid ones.

# Liquidity & Investment in the Cross-Section

- Data: Liquid firms invest more than illiquid ones in the cross-section of US public firms (Amihud and Levi, 2022).
- Model: extension with two type of firms, liquid and illiquid ones.
- The liquid firm discounts at rate  $\frac{1}{1+r}$  with standard exponential discounting.
- ► The discount factor of illiquid firms is  $\frac{1-\bar{\Phi}}{1+r}$ .
- Liquid firms invest more than illiquid ones, consistent with the data.

# Demand of Liquidity: Increase idiosyncartic Volatility



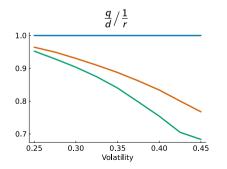
- lacktriangle With commitment: more precautionary savings ightarrow more capital
- **▶** Without commitment: more time inconsistency → less capital

### Liquidity & Investment over the Business Cycle

- ▶ Data: During recessions markets become less liquid and there is a "flight to liquidity": shift towards more liquid assets (NAES et al. 2011).
- Model:
  - Illiquid price-dividend ratio:  $q/d = (r + \Phi)^{-1}$
  - ► Liquid price-dividend ratio: 1/r
  - ► Illiquid-to-liquid ratio of the price-dividend ratios:  $\left(1+\frac{\Phi}{r}\right)^{-1}$

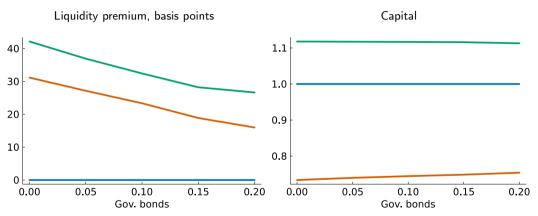
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  - $\triangleright$  Liquid price-dividend ratio: 1/r
  - ► Illiquid-to-liquid ratio of the price-dividend ratios:  $\left(1+\frac{\Phi}{r}\right)^{-1}$



The illiquid-to-liquid ratio of the price-dividend ratios decreases with volatility  $\rightarrow$  flight to liquidity

# Supply of Liquidity & Government Bonds



### Capital closer to complete markets

- lacktriangle With commitment: less precautionary savings ightarrow less capital
- Without commitment: less time inconsistency → more capital

### Short-termism

#### Evidence on short-termism:

- An excessive focus on short-term results at the expense of long-term interests (Graham et al. 2005, Terry 2022, Fink 2015)
- Public firms distort their investment to meet short-term targets (Graham et al., 2005).

Model: Short-termism as a result of (i) trading frictions, and (ii) lack of commitment.

▶ Back